



Jenkins Enterprises, LLC

We help companies get on, and we help companies win.

CAPTURE · PROPOSAL MANAGEMENT · SOLICITATION ANALYSIS | FEDERAL · SLED · COMMERCIAL

CONTACT	SOCIOECONOMIC STATUS	LOCATION	REGISTRATION
Tyrell Jenkins, MBA Founder & Managing Member tyrell@thejenkinsenterprises.com (804) 856-9255 thejenkinsenterprises.com	Certified SDVOSB · VOSB SBA VetCert, effective 7/22/2026 Minority Owned Black American Owned self certified, SAM.gov	Nationwide delivery All 50 states and territories Henrico, VA (HQ) Richmond metro · VA Cong. District 4	UEI: RTXMEAU1CXZ7 CAGE: 21DJ1 SAM.gov: Active, exp. 6/5/27 eVA eligible (VA state and local)

Company Overview

Jenkins Enterprises, LLC is a national acquisition support firm. We do two things. We get companies registered and positioned to be bought from, and we help them win the work once they are. Our lane is the contract lifecycle itself. Reading the solicitation, analyzing the opportunity, building the proposal, and stewarding the contract after award. That work is led by a Navy veteran with nearly eight years inside federal contracting offices, including the Defense Logistics Agency, the National Archives, Washington Headquarters Services, and the United States Coast Guard, so requirements are read the way the evaluator wrote them. Delivery is nationwide and vertical agnostic across federal, state, local, education, and commercial buyers. Client onboarding runs through GOVLAUNCH™, our proprietary three phase program that moves an operator from unregistered to actively bidding.

GOVLAUNCH™ · Our Proprietary Three Phase Program

LAUNCH PAD™ Phase 1 · Fit and foundation	LAUNCH PATH™ Phase 2 · Guided activation	LIFT OFF™ Phase 3 · Active pursuit
Structured discovery. We assess commercial past performance, capacity, bonding and insurance posture, socioeconomic standing, and realistic entry point, then state plainly whether the contracting market is worth the client's time and where the first credible win sits.	Registration and readiness executed to completion. Entity and EIN validation, Login.gov, SAM.gov, UEI, CAGE code, NAICS and PSC selection, socioeconomic certification routing, enterprise supplier and vendor portal enrollment, and a capability statement the client can hand to a buyer.	Capture and proposal execution. Opportunity intelligence, bid or no bid discipline, solicitation analysis, proposal development and submission, and post award contract stewardship through performance and closeout.

Core Capabilities

Acquisition Support

Market research, acquisition planning, independent government cost estimates, requirements documentation, RFQ and RFP development, source selection support, justifications and determinations, FAR compliant documentation packages.

Solicitation Analysis and Opportunity Intelligence

Section L and M decomposition, evaluation criteria mapping, requirement traceability, clause and risk review, award history and incumbent analysis, competitive set sizing, and disciplined bid or no bid recommendations before money is spent.

Post Award Administration and Contract Stewardship

Kickoff and transition, modifications, option exercises, invoicing and G-Invoicing reconciliation, interagency agreement administration, performance monitoring against the QASP, inspection and corrective action records, and clean contract closeout.

Proposal Management and Development

Capture through submission. Compliance matrices, annotated outlines, volume and writer management, color team reviews, pricing narrative coordination, production, and on time compliant delivery through SAM.gov, eVA, and agency portals.

Client Facing Communication

One accountable point of contact. Standardized meeting cadence, written status reporting, and structured stakeholder alignment across agency customers, contracting officers, primes, and technical partners.

Our role on a team. Jenkins Enterprises does not seek prime awards on trade or supply requirements. We serve as the **capture, proposal, and solicitation analysis subcontractor** to primes and teaming partners, with post award administration available as optional scope once performance begins.



Who We Serve

Our client is the **established operator with real past performance and no contracting footprint**. Often that is a blue collar business with crews and equipment: trades and specialty contracting, restoration and remediation, facilities services, landscaping and grounds, logistics and transportation, medical and industrial supply, staffing, and textiles. It is equally the professional services, technology, healthcare, or creative firm that already delivers at a high standard. **We are vertical agnostic**. Our work never changes: registration, code and market strategy, opportunity intelligence, and proposal capability. Only the buyer changes.

How We Engage by Market

FEDERAL Agencies, DoD, primes	STATE, LOCAL, EDUCATION Counties, cities, divisions, universities	COMMERCIAL AND PRIVATE Enterprise and institutional buyers
• Proposal management for set asides, full and open competitions, and task orders under governmentwide vehicles. • Acquisition and contract administration support, including interagency agreements, cost estimates, RFQs, modifications, and closeout in PRISM and G-Invoicing. • Teaming and subcontractor readiness, partner vetting, flow down of terms, and certification eligibility review.	• Solicitation analysis and bid response management for IFBs, RFPs, and quotes issued through state eProcurement portals and division purchasing offices. • Registration and vendor list placement, including eVA and Virginia SWaM and SDV at home and equivalent programs in other states. • Contract administration and compliance oversight for state, county, municipal, and education awards.	• Enterprise vendor onboarding, supplier registration portals, supplier diversity programs, and prequalification packages. • Commercial RFP and RFI response management, including requirement decomposition, response architecture, and pricing narrative. • Subcontract pursuit support for operators selling into larger primes, general contractors, and institutional accounts.

Representative Experience (Key Personnel)

The record below reflects the professional experience of Jenkins Enterprises key personnel, earned in prior federal employment and staffing engagements. It is key personnel qualification, not Jenkins Enterprises corporate past performance.

National Archives and Records Administration (NARA) · Acquisition and Contract Administration Support (via CACI)
Cradle to grave acquisition support for renewals, recompetes, and interagency agreements, including requirements documentation, source selection support, and post award administration for task orders under governmentwide vehicles. Produced independent government cost estimates, RFQs, cost and price evaluations, modifications, and closeouts in PRISM and G-Invoicing.
Washington Headquarters Services (WHS) · Reimbursable FTE-MOA Program Support (via TekPro Support Services)
Administered a portfolio of interagency agreements for multiple DoD components, drafting and negotiating 7600A and 7600B forms and memorandums of agreement. Directed the WHS Acquisition Directorate Reimbursable FTE-MOA Program, supporting collection of over \$7.27M from nine agencies to fund 37 full time equivalents, and authored a 17 page standard operating procedure.
Defense Logistics Agency, DLA Aviation · Aviation Supply Contracts
Contract specialist for more than 150 firm fixed price aviation supply contracts covering market research, solicitation development, quotation evaluation, and award. Obligated over \$62M, including small business set asides, while maintaining FAR compliance.
United States Coast Guard · Acquisition Directorate Support
Developed acquisition and source selection plans, RFQs, independent government cost estimates, and justifications and determinations for complex technical procurements. Advised program offices on regulations, proposal evaluation, and contract lifecycle activities.

Company Data and Registration

ENTITY DATA	UEI RTXMEAU1CXZ7 · CAGE 21DJ1 · SAM.gov Active, expires June 5, 2027
NAICS CODES	541611 Administrative Management and General Management Consulting Services · 541618 Other Management Consulting Services · 561110 Office Administrative Services · 611430 Professional and Management Development Training · 561410 Document Preparation Services
PSC CODES	R707 Contract, Procurement, and Acquisition Support Services · R408 Program Management and Support Services · R410 Program Evaluation, Review, and Development · R499 Support, Professional: Other · B505 Cost Benefit Analysis · U099 Education and Training: Other
SOCIOECONOMIC	Certified SDVOSB · VOSB · Minority Owned · Black American Owned (self certified, SAM.gov)
CERTIFICATIONS	SBA VetCert SDVOSB and VOSB, effective 7/22/2026, recertification due 7/22/2029, application #105630 · Virginia SWaM and SDV, in process

Certified SDVOSB · VOSB